

Simplified Merchant Processing CAPABILITY STATEMENT



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CORE COMPETENCIES

Simplified Merchant Processing (SMP) can provide Federal, State, and Local government agencies the best approach for accepting electronic payments to meet their revenue stream requirements.

- Customize Government Pricing Tailored to Industry Type
- Customized Reporting
- Convenience Fee Accounts for Accepting Tax Payments
- Point-Of-Sale (POS)/Ecommerce/Mobile;
- Level 3 Processing for Government P- Cards
- ACH / eCheck
- EMV Processing (Chip Cards)
- NFC Processing (Apple Pay)

DIFFERENTIATORS

- Our Values: Caring, High Standards, Making a Difference, Respect, and Empowerment
- Our Mission: Maximize value for our clients and provide world class customer service
- 99.5% Customer retention
- Strong past performance
- Efficient in project management and costs
- Profitable and strong financial background
- Veteran and minority focused recruiting/staff

PAST PERFORMANCE

CONTRACTS: Maryland State Inspections (sub-contractor)

– Ongoing since 2009, 35 locations. Revenue 2016 - \$115K.

Contact: Cindy Hoffmaster

TN Vehicle Inspection (sub-contractor) – Ongoing since 2012

with 12 locations. Revenue 2016 - \$89K. Contact: Cleveland

Peterson

COMPANY DATA

SMP is a certified woman-owned business providing credit card/data processing solutions. We are committed to excellence and providing Payment Card Industry secure solutions for our clients. Delivery of a solution that will provide you the best ROI is our goal.

CERTIFICATIONS:

WOSB: SBA (pending)

WBENC: WBE1700208

DUNS #: 008043112

CAGE #: 7NYE7

NAICS CODES:

518210

522320

541513

541511

423420

424120

541519

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